"Presentations lead to Production"

TEAM LEGACY INTERNATIONAL
Build it Once, Build it Right, Build it for a Lifetime.

LegalShield™

Name: _____

ACTIVITY TRACKER for month of: _____

This month's goal: _____

Day	Exposures	Total	Follow Ups	Total	Team Calls	Total	3 Ways	Total	Sitdown(1)	PBR	Gameplans	Exerc.	Read
eg:	|||	3	||| |||	8	|||	5	|||	3	1	-	||	√	√
1													
2													
3													
4													
5													
6													
7													
8													
9													
10													
11													
12													
13													
14													
15													
SubTotal:													
16													
17													
18													
19													
20													
21													
22													
23													
24													
25													
26													
27													
28													
29													
30													
31													
SubTotal:													
Total:		___/day				___/day							

LegalShield Convention

#of associates | **Event Date:**
*Current Total: |
Goal by end of month: |
Goal by convention: |

Activity Tracker Training

[QR code]

	L.D. Exp.	*Invited Guests [Weekly Briefing]
1		
2		
3		
4		
5		

*Use pencil [Who are your 5 guests each week?]

Daily Goals:

Exposures _, Follow ups __, 3 Way Calls __, Sitdowns __, PBRs ___

LD=Long Distance Exposure

(1) P=Phone Overview, Z=Zoom Presentation, V=PBLS Video, D=Decision Maker meeting, E=Enrollment

v012024

10 in Play / <u>Hot</u> List	Personal	Team
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		

* New Associate Fast Start:	Deadline	1st Step	FST	P	A
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

*Write name of Fast Start Pending Associate & Fast Start Deadline Date

Check off box if did First Step Gameplan (1st Step)

Check off box if they attended Fast Start Training (FST)

Write in number of current Premium $ (P) and Associates (A) they enrolled

Current Perform. Club Points:

Get Registered for National event *this* month
1
2
3
4
5

Name	Perf. Club Premium
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	

Notes